

Biography

Javier (Jay) Dragone
Vice President
Coast Guard and International Programs

Jay Dragone was named Vice President, Coast Guard and International Programs for NE&SS-Surface Systems in Moorestown, NJ, in December 2001. In this capacity, Mr. Dragone is responsible for existing and new business with the U.S. Coast Guard and numerous International Naval Programs, including The Norwegian New Frigate Program, The Australian FFG Upgrade Program, along with programs in the United Kingdom and Taiwan.

Prior to this assignment, Mr. Dragone held position as the Director, U.S. Coast Guard Programs and of the Norwegian Frigate Program where he was responsible for leading the capture of the USCG Deepwater Program and winning the 5-ship Norwegian New Frigate program for Lockheed Martin.

As Director, International Business Development, Lockheed Martin Government Electronic Systems in Moorestown, NJ, Mr. Dragone was a member of the team responsible for the sale of four Aegis Combat Systems with the Spanish government.

He was also involved with growing commercial and other non-DoD business. Earlier, as manager of Strategic Planning, he led development of the company's Five-Year Operating Plan, including forecasting orders, developing and administering the investment plan, defining markets, and assessment of competitors and growth potential.

Mr. Dragone began his business career in 1980 as an associate engineer at The Johns Hopkins University/Applied Physics Laboratory in Laurel, MD, where he led performance and reliability evaluations of submarine-launched POSEIDON and TRIDENT missile systems, as well as field testing activities. He came to Moorestown in 1986 and has held a series of management assignments, including Manager of the Missile System Design Group, which provided technical design leadership in the development of advanced weapon system concepts for the Navy.

He is a graduate of the Polytechnic Institute of New York, where he earned a bachelor's degree in aerospace engineering. He also holds a master's degree in applied physics from Johns Hopkins University and a master's degree in business administration with a marketing concentration from Drexel University.

Additionally, in 2001, Mr. Dragone was a recipient of Lockheed Martin's NOVA Award and recipient of the President's Award for contributions in capturing the Norway Program. Mr. Dragone was a 1996 honoree at Lockheed Martin's Evening of Excellence, honoring the company's top performers. His awards include the Vice President's Award, Director's Award, General Manager's Award, Employee Recognition Award, and the U.S. Navy's National Aegis Excellence Award.